SEAtrek

Asifur R. Chowdhury

Seatrek Trans, Founder
& Managing Director

When Asifur Chowdhury was only five, he wanted to be a ship captain... he built an international shipping company instead!

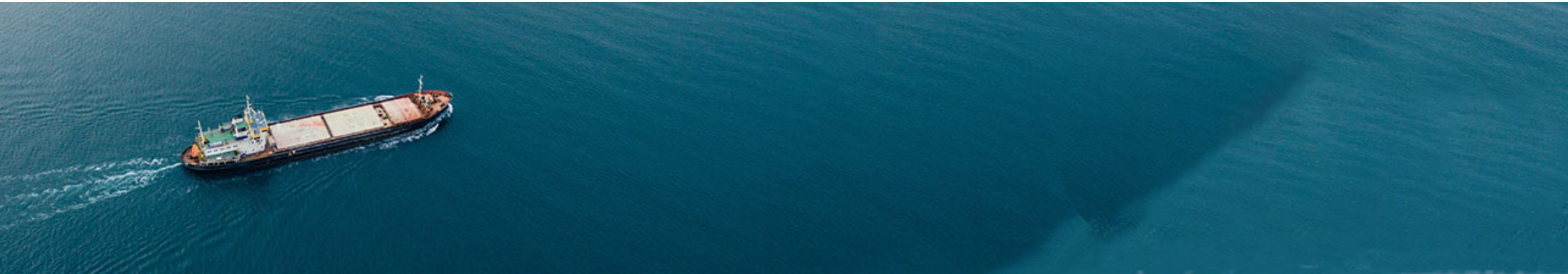
Founder Asifur R. Chowdhury is a second-generation shipping company owner. His father, Sanaullah Chowdhury worked his way up the ladder in the shipping industry until he became the first Bangladeshi ocean-going vessel ship owner and founder of Atlas Shipping. With a Master's degree in international shipping and years as his father's right hand, Asifur founded Seatrek Trans in Singapore with an aim to become a modern shipping company owner and grow in step with the global shipping industry.

About Seatrek

Seatrek Trans Pte Ltd. is a leading dry bulk carrier specializing in Handy to Panamax sizes. We offer shipping and logistical solutions through all trade routes, east to west, north to south, serving more than 100 destinations. Our key business focus is creating customized solutions for our clients' shipping and logistical needs through reliable and flexible services at competitive freight rates. This is made possible through our international offices in Singapore (Headquarters), China, Seoul, Bangkok and our two offices in Dhaka and Chittagong, Bangladesh.

To increase diversification in the marine sector, Seatrek penetrated the tanker market at the end of 2018. We are now operating three newly built 39k DWT tankers and are expanding our shipping services — offering transport of all wet cargoes, including both dirty and clean products.

The international element of the shipping business is further reflected in the team at Seatrek. Comprised of people from many countries, this organizational diversity lends vibrancy to the company. Each team member brings in a different perspective, yet is unified in their dedication to the client. As a tribute to the people who have made Seatrek what it is today, our most recently acquired ships have been named MV Essence of Seatrek and MV Spirit of Seatrek. Internationalism is the very essence of who we are, reflected by the industry we serve.



Our Fleet

Bulk Carriers

Seatrek has been moving dry bulk materials for clients for more than twenty years. With a keen focus on our clients' needs, Seatrek makes bulk carrier fleet adjustments to make certain the right type ships are available where and when they're needed. Seatrek has acquired several eco-friendly ships and will continue to do so to complement its young fleet that averages less than ten years of age.

Tankers

Seatrek is pleased to offer its tanker services to provide a one-stop shipping approach for our clients. Seatrek has added three newly built 39k DWT tankers to its fleet to expand its shipping services into the transport of all wet cargoes, as well as both dirty and clean products — including both dirty and clean petroleum products, chemicals and vegetable oils.

Eco-Friendly Next Generation Ships

Expanding into ownership, we have acquired the latest series of Crown 63 vessels. These eco-type ships are built with new-generation engines, which significantly reduce their fuel consumption and make them more environmentally friendly.

Spirit of Seatrek
SDBC BLT APR 2015
ABT 63,500 MT DWAT ON 13.3M TPC 62.3
GRT 36,000
5/HO/HA 78984 CBM GRAIN
CRANES 4X36 MT WITH 4X14 CBM
L/B 199.99 / 32.26
SPEED/CONS
ABT 14.0 KTS ON 24MT IFO (380CST-RMG380) NDAS

Risk Management

Seatrek believes in the importance of risk management — the inherent need to identify and assess contingencies and uncertainties at every stage of the business. The risk team vets the counter-party and all available information is taken into account when evaluating opportunities associated with potential new accounts.

The shipping business is not only about owning ships and transporting cargo. In business parlance, risk management has been described as the process(es) of identifying, assessing, and reviewing risks associated with any service or business. The management team at Seatrek is always on our toes to minutely identify all potential risks in respect to the organization, business, client, and cargo.

Risk management is a form of resilience strategy, which involves a process to protect the company, the clients, and others associated in the business. Managing risks at Seatrek is thorough a process of Evaluation-Discussion-Analysis. Though the company management has drafted tight specifications, and boundaries and parameters have been set, we recognize no one-size-fits-all solution exists in such a dynamic industry.

Risks, depending upon their nature and severity, may be managed in different ways – including avoidance, retention, and transfer. Any combination of these must be evaluated. However, all of this is done within the pre-specified limits, with commercial and legal departments intrinsically involved in the process that protects all counterparts.

Industrial

Cement
Cement Clinker
Coal
Gypsum
Slag
Limestone
Aggregates
Alumina
and more

Agricultural

Grains
Soybeans
Sugar
Fertilizer
and more

Unitized & Parcel

Steels
Industrial Metals
Pipes
Metals

Trades & Cargo

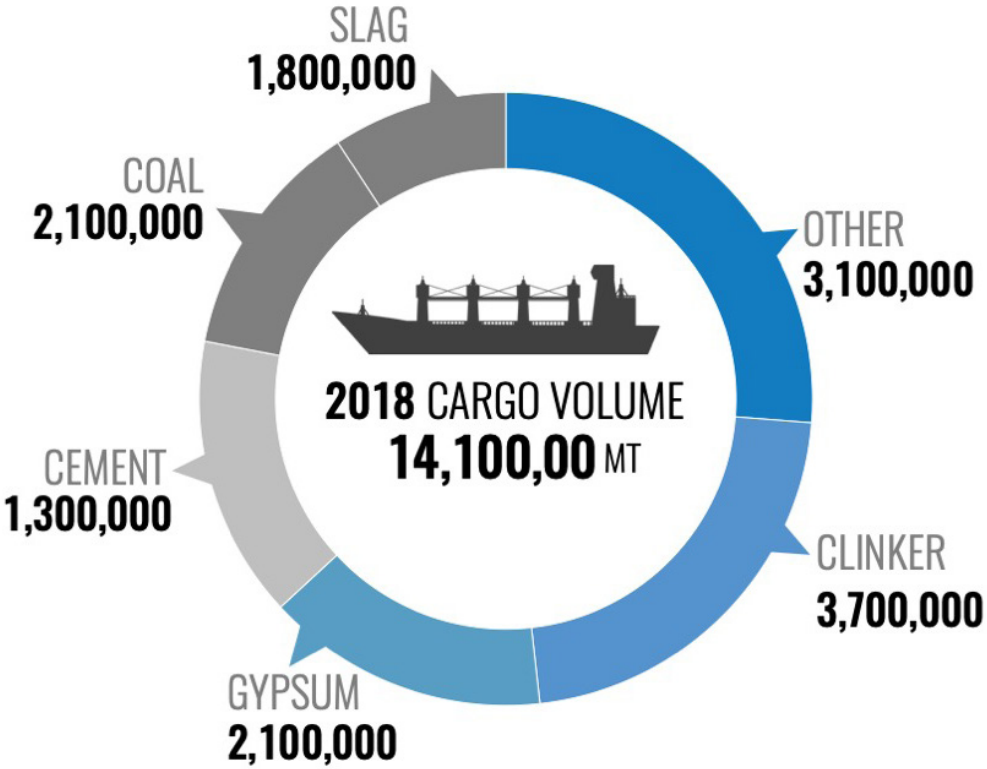
Shipping is, and has always been, the biggest driver and indicator of economic growth and, at Seatrek, we are proud to be an integral part of this global growth story. Our core cargo business is comprised mainly of Contracts of Affreightment (COA) although we undertake Voyage Contracts as well. Our vessels sail worldwide on a multitude of trade routes, carrying a wide range of cargo such as Bulk Cement, Cement Clinker, Sea-Sand, Coal, Gypsum, Slag, Petcoke, Logs, Alumina, Steel Products, Grain, Fertilizers, Dirty Petroleum Products, Clean Petroleum Products, Chemicals, and Vegetable Oils.

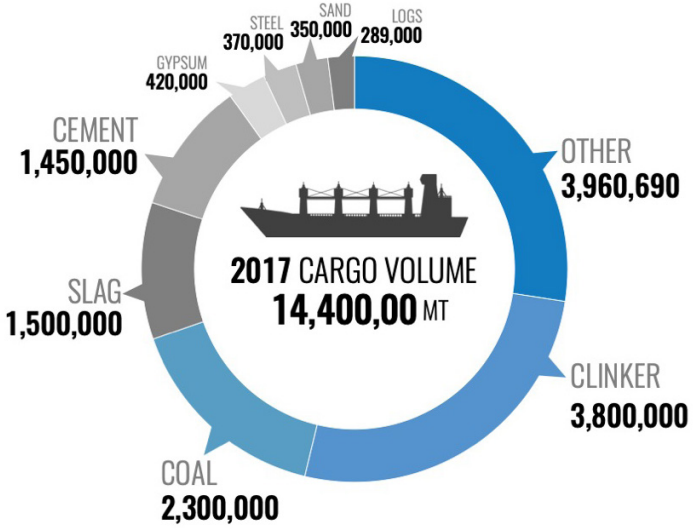
Trade Routes

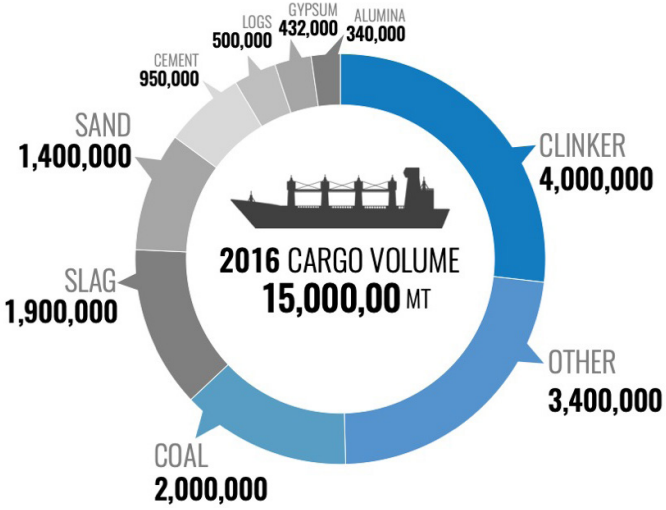
The scale and geographical diversity of our operation enables us to offer cargo services on a wide range of shipping routes across the world – efficiently managed by offices in 5 different time zones.

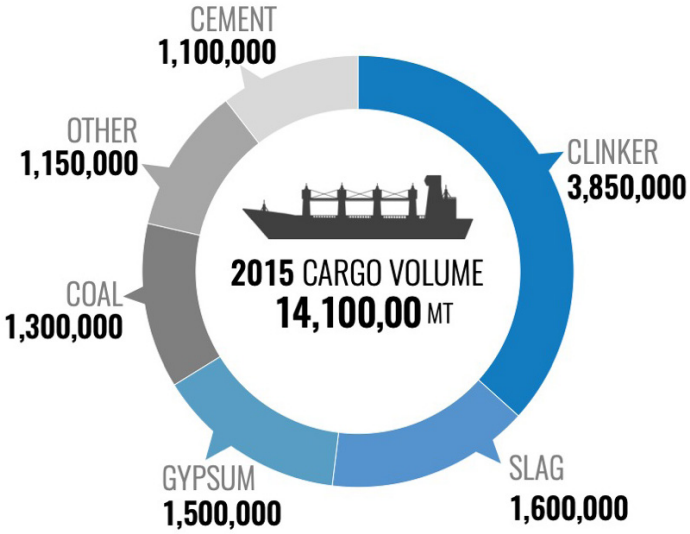
Cargo Volume

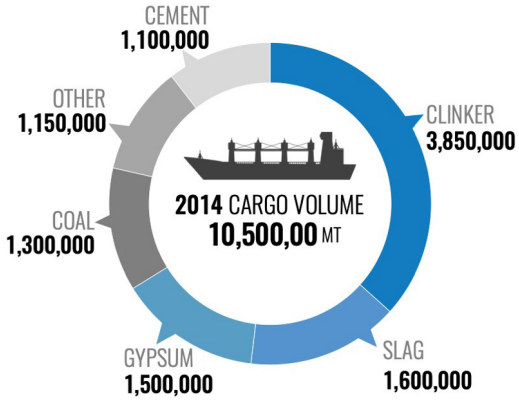
In the early years of operations, Seatrek focused on industrial products like cement and cement clinker and subsequently developed interest and expertise in the carriage of a wide range of products. The cargo that we carry today varies from those that require very clean hold standards like alumina, grain or fertilizers to unitized products that require specific types of vessels, extra strong cranes, varied dimensions of cargo holds and attendance of experienced supercargo. We have dedicated teams focusing on specific cargoes, trades and areas.

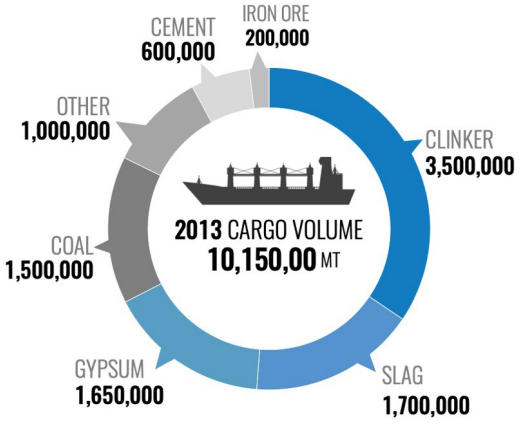


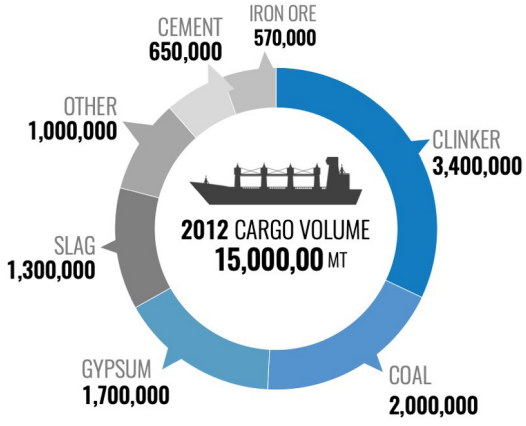


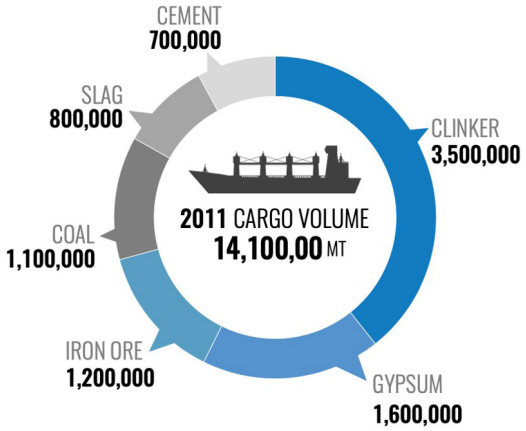


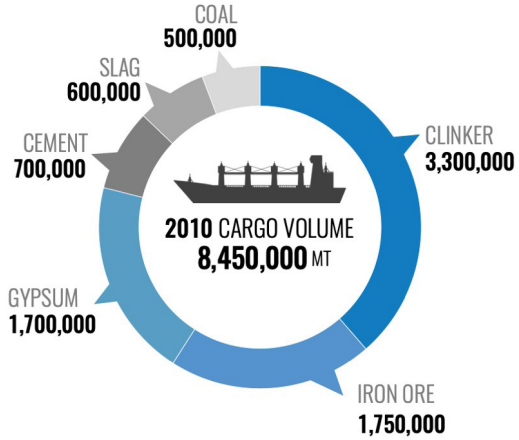


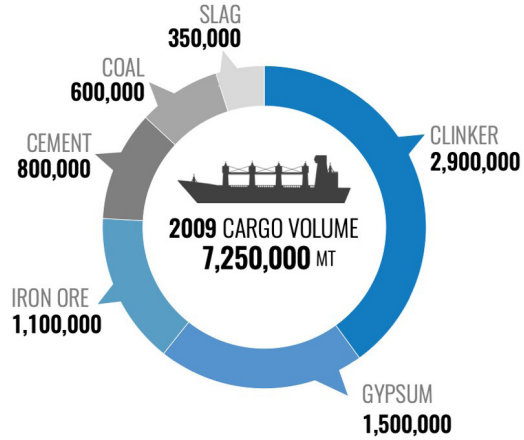

CEMENT
1,100,000
CLINKER
3,850,000
OTHER
1,150,000
COAL
1,300,000
GYPSUM
1,500,000
SLAG
1,600,000
2014 CARGO VOLUME
10,500,00 MT

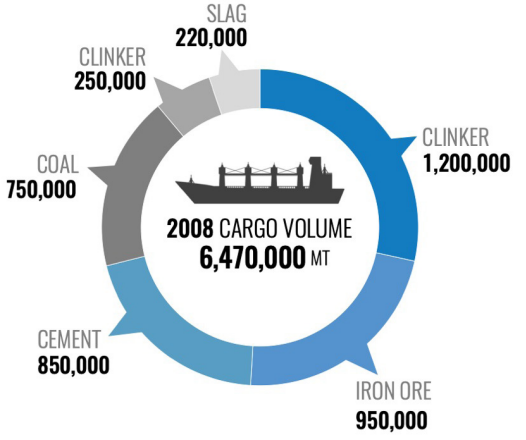

CEMENT
600,000
IRON ORE
200,000
OTHER
1,000,000
CLINKER
3,500,000
COAL
1,500,000
GYPSUM
1,650,000
SLAG
1,700,000
2013 CARGO VOLUME
10,150,00 MT

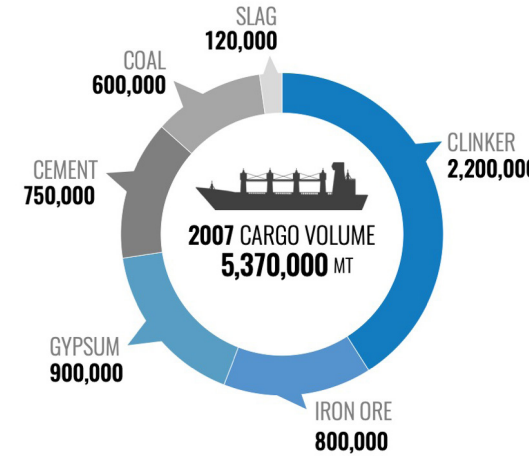

CEMENT
650,000
IRON ORE
570,000
OTHER
1,000,000
CLINKER
3,400,000
SLAG
1,300,000
GYPSUM
1,700,000
COAL
2,000,000
2012 CARGO VOLUME
15,000,00 MT

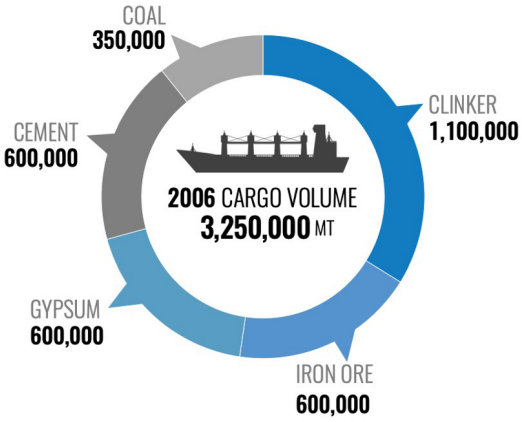

CEMENT
700,000
SLAG
800,000
CLINKER
3,500,000
COAL
1,100,000
IRON ORE
1,200,000
GYPSUM
1,600,000
2011 CARGO VOLUME
14,100,00 MT

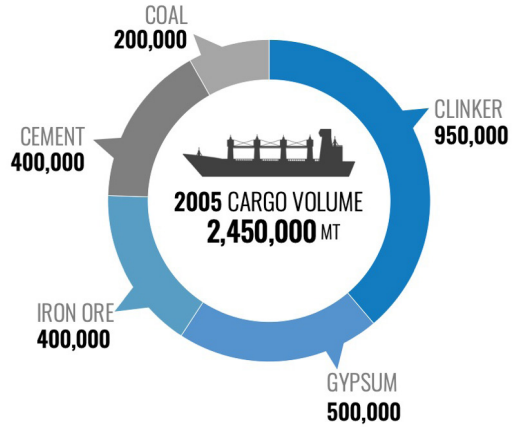

COAL
500,000
SLAG
600,000
CLINKER
3,300,000
CEMENT
700,000
GYPSUM
1,700,000
IRON ORE
1,750,000
2010 CARGO VOLUME
8,450,000 MT

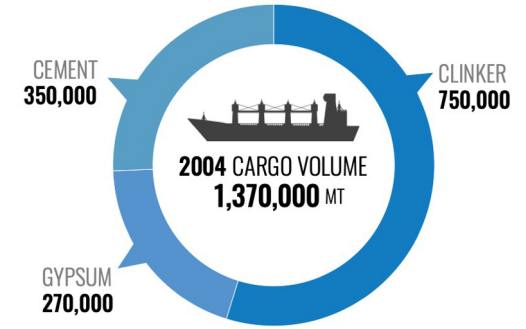

SLAG
350,000
COAL
600,000
CLINKER
2,900,000
CEMENT
800,000
IRON ORE
1,100,000
GYPSUM
1,500,000
2009 CARGO VOLUME
7,250,000 MT

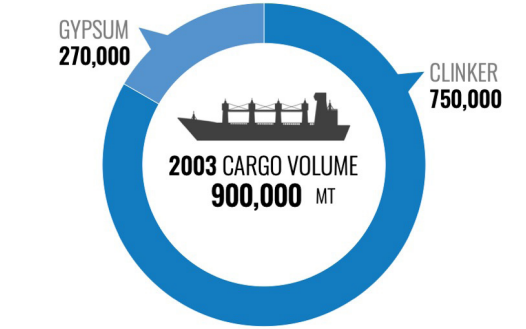

SLAG
220,000
CLINKER
250,000
CLINKER
1,200,000
COAL
750,000
CEMENT
850,000
IRON ORE
950,000
2008 CARGO VOLUME
6,470,000 MT


SLAG
120,000
COAL
600,000
CLINKER
2,200,000
CEMENT
750,000
GYPSUM
900,000
IRON ORE
800,000
2007 CARGO VOLUME
5,370,000 MT


COAL
350,000
CLINKER
1,100,000
CEMENT
600,000
GYPSUM
600,000
IRON ORE
600,000
2006 CARGO VOLUME
3,250,000 MT


COAL
200,000
CLINKER
950,000
CEMENT
400,000
IRON ORE
400,000
GYPSUM
500,000
2005 CARGO VOLUME
2,450,000 MT


CEMENT
350,000
CLINKER
750,000
GYPSUM
270,000
2004 CARGO VOLUME
1,370,000 MT


GYPSUM
270,000
CLINKER
750,000
2003 CARGO VOLUME
900,000 MT

Our Clients

Client-relationship management is of utmost importance and most of our clients are major manufacturers of multinational organizations who have been using our services since Seatrek's inception. This long-term association with our clients is the endorsement of a superior and focused client orientation provided by our team. This is the greatest validation a company can get from its clients – proof of a long-term fruitful working relationship.

Seatrek runs a tight ship to ensure that our clients' requirements take top priority. We aren't a rigid typical bulk carrier company - we provide flexible, value-added customized services to our clients. Our clients are unique and we have developed a direct working relationship with each one of them. We value and understand their needs.

Green Initiative

We take our responsibility to the environment seriously.

At Seatrek, we strive to do everything commercially possible to be good stewards of the air and sea we trek. Our focus is on actively participating in constant improvement in eco-friendliness and sustainability. The term Green Shipping varies widely; no single definition currently exists. As international shipping, and the pollution it brings, increases on a yearly basis, SeaTrek is committed to be a leading green shipping company inside the context of our innovative business strategies.

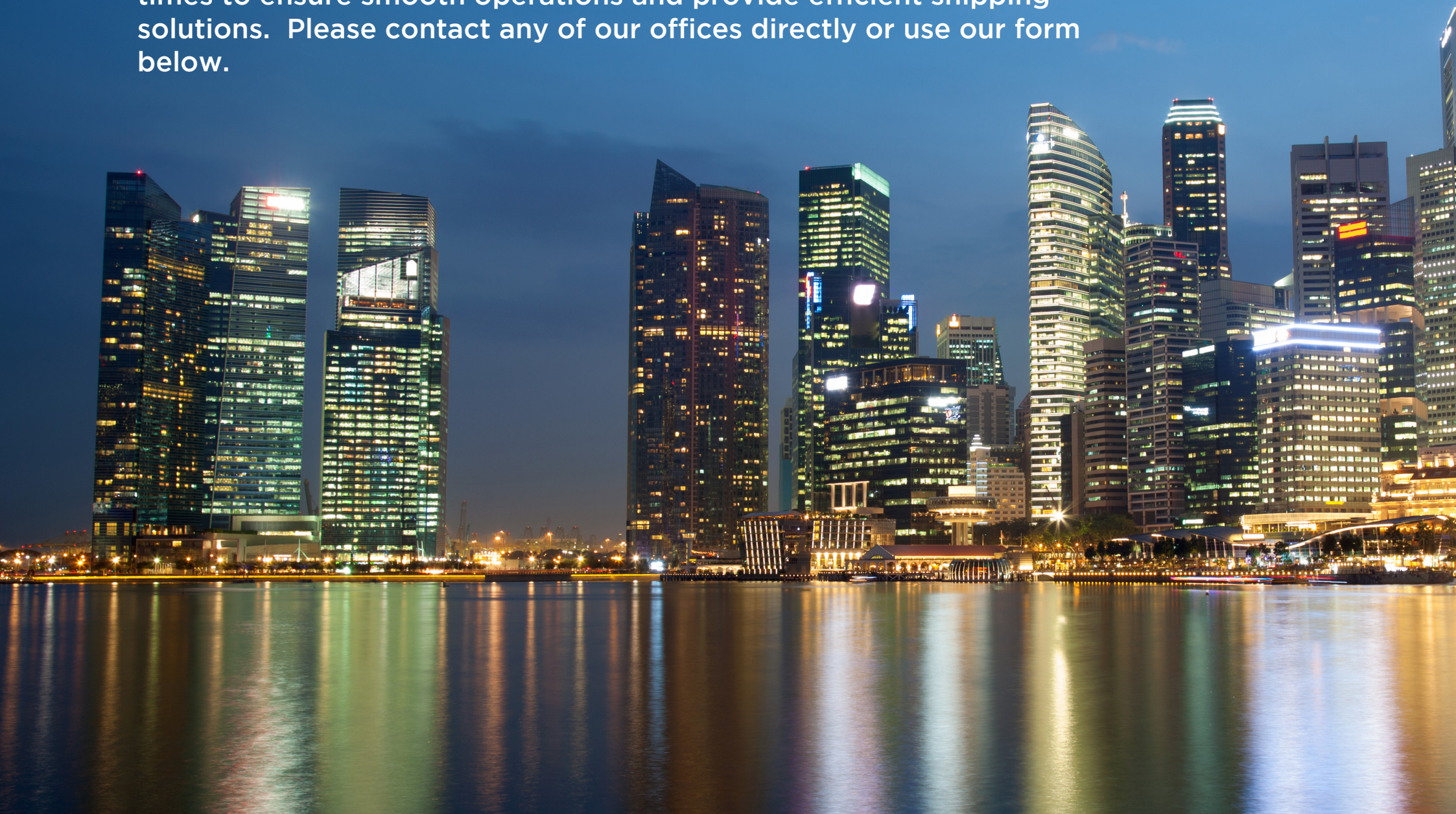
At Seatrek we have a long-term focus on a greener and more sustainable shipping industry — and recognize that focus begins with us.

Investment in Next Generation Ships

Seatrek has acquired some eco-type ships that are built for operational efficiency, flexibility and lower fuel consumption, making them significantly more environmentally friendly. We are evaluating the newest eco-vessels with new engine technology that works within the Regulation 13 of MARPOL Annex VI guidelines of Tier II/III amendments for NOx.

Our Offices

Our network of offices allows us to be accessible to our clients at all times to ensure smooth operations and provide efficient shipping solutions. Please contact any of our offices directly or use our form below.



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Want to learn more about what we can do for you?
We are passionate about meeting our clients' needs through our flexible services.

Mixing Business with Pleasure...

EL TARDEO | www.eltardeo.sg

Another Spanish venture in Singapore is El Tardeo – a tapas bar with an extensive menu of refined cocktails, catering to modern and traditional Spanish cuisine fans.

BINOMIO | www.binomio.sg

Through his frequent business trips to Madrid, Asifur R. Chowdhury developed a love for Spanish food and culture. This interest led to the establishment of an elegant restaurant, Binomio, which is listed among the best Spanish fine dining restaurants in Singapore. “Binomio” is a Spanish word for “pair” or “duo” and is reflective of the combination of a tapas bar and fine dining that the restaurant offers. Chef Jose Alonso, who has worked with celebrity chefs Sergi Arola, Francis Paniego as well as Spain’s most celebrated chef, Santi Santamaria, helms the restaurant and ensures the authenticity of the service.

OCEANSCAPE CRUISE PTE LTD

Started in 2010, Oceanscape (Seatrek's associate company) provides chartered luxury yachts in Singapore and Thailand. Galene and Adamo are the first of its kind to sail the waters of the Asia-Pacific. Whether it is a sunset w edding, an indulgent cruise, or just a fun day out at sea, Oceanscape provides its c lients memorable moments to cherish. www.oceanscape.com.sg

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